

Media Contact:

Stanley Barnes

Les a Sroufe & Company, Inc.

sb@sroufeco.com

(206) 838-8383

Les a Sroufe & Company Recognized as Top Guns Manager of the Decade by Informa Investment Solutions

Seattle, Washington, February, 2017 – Les a Sroufe & Company today announced that it has been recognized with Top Guns Manager of the Decade status by Informa Investment Solutions' PSN manager database. Les a Sroufe & Company's Fully Invested Value Equity strategy achieved Top Guns Manager of the Decade status in the Global Equity Universe for the period ending December 31, 2016.

"We are proud of our long-term performance and continue to believe in our disciplined value strategy," said President and Chief Investment Officer Les a Sroufe.

Utilizing a proprietary blend of Informa Investment Solutions' top priority performance screens, PSN Top Guns ranks products in six proprietary star categories in over 50 universes. This is a highly anticipated quarterly ranking and is widely used by institutional asset managers and investors. The PSN Global Equity Universe is comprised of 317 firms and 617 products.

Top Guns receive a star rating in the range from one to six. The stars indicate the continued performance over length of time. Les a Sroufe & Company was named a Top Gun Manager of the Decade. Manager of the Decade products must have an R-Squared of 0.80 or greater relative to the style benchmark for the latest 10-year period. Moreover, products must have returns greater than the style benchmark for the latest 10-year period and also Standard Deviation less than the style benchmark for the latest ten year period. At this point, the top-10 performers for the latest 10-year period become the PSN Top Guns of the Decade.

Formed in 2004 and located in Seattle, Washington, Les a Sroufe & Company is an independent women-owned registered investment advisory firm with a value and contrarian investment philosophy. Les a Sroufe & Company seeks to balance appropriate portfolio diversification with a focus on over-weighting areas of opportunity. By focusing on out-of-favor sectors and individual stocks, the company seeks to reduce risk while pursuing attractive growth and preservation of capital. For more information please visit www.sroufeco.com.

"We congratulate Les a Sroufe & Company on their distinction as a PSN Top Gun. This highly anticipated quarterly ranking recognizes elite performers on the leading investment manager database in North America and is widely used by institutional asset managers and investors across our platform," said **Leno Toich, Managing Director of Informa Investment Solutions**. "PSN Top Guns ranks products in six proprietary star categories in over 50 universes."

The complete list of PSN Top Guns and an overview of the methodology can be located on <http://www.informais.com/resources/psn-top-guns>.

For more details on the methodology behind the PSN Top Guns Rankings or to purchase PSN Top Guns Reports, contact Ruth Calderon at ruth.calderon@informais.com.

About Informa Investment Solutions

A market leader in intelligence and software solutions for investment professionals and financial institutions of all sizes, Informa Investment Solutions offers a robust set of analytics and tools to help you grow and retain your business. With a nearly 40-year history, Informa Investment Solutions is part of Informa PLC, a leading business-to-business knowledge provider serving International markets. Informa Investment Solutions has set the standard for providing turnkey and customizable applications for performing manager searches, building wealth plans, and producing client reports and investment marketing materials for companies worldwide. For more information, please visit <http://www.informais.com/> and follow <https://twitter.com/InformaInvest>.